



Distribution Series

ACTION Distribution Series

Highlights

- Seamless integration with ACTION financial management applications
- Multi-warehouse and multi-bin capabilities
- Serial number tracking with bar code support
- Powerful search and inquiry capabilities
- Quotation management
- Multi-level price lists
- Recurring invoicing
- Extensive analytical and forecasting capabilities
- Wide array of reports with built-in report generator

ESI Technologies' Business Solutions group is committed to helping customers manage and grow their businesses by providing leading edge software solutions and services supported our team of business consultants and technology professionals.



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ACTION incorporates Inventory Management, Sales Order and Purchase Order features into a distribution series that gives you everything you need to control your inventory levels — and their effect on your profits. Furthermore, we can customize your software system to fit your specific requirements. And the application's advanced open architecture, based on Microsoft tools and standards, allows you to incorporate its array of functions quickly and efficiently.

ACTION Distribution Series has been successfully implemented across a wide variety of distribution industry sectors that have unique industry-specific requirements. As well, ACTION has been implemented as a best-of-breed Point of Sale (POS) system for a diverse array of retail environments.

The **ACTION Distribution Series** combines the following integrated business management applications:

- **Inventory Management:** The Inventory Management puts you in firm control of your distribution business through every step of your inventory process. You can track costs and sales histories by warehouse and quickly locate the items your customer's request.

Inventory replenishment allows you to reduce inventory carrying costs while optimizing customer service. ACTION provides the demand forecasting tools you need to maximize your return on investment by accelerating inventory turnaround, while maintaining optimal stocking levels of the products your customers demand.

Inventory Management Features

- Multi-warehouse, multi-bins per warehouse: Provides full control of inventory
- Serial number tracking with bar code support greatly increases accuracy of inventory count and improves tracking
- Unit of measure conversion improves lost productivity converting units by hand
- Extensive on-line query capabilities: By client orders, purchase orders, receipts, sales, returns, adjustments transfers, and serial numbers
- Inventory forecasting capabilities
- Calculates import duties & transport costs for accurate costing
- Equivalent and replacement product number processing
- Consolidated management with multi-site inventory locations
- Complete integration with ACTION financial accounting modules: G/L, A/P, A/R
- Easy inventory transfers and adjustments
- Extended product description: Allows you to attach technical specifications and product images



Distribution Series

In today's competitive, global business environment, many factors can jeopardize your company's performance and profitability. "Am I satisfying my customers' demands for product availability and competitive pricing? Am I making the right decisions with respect to my products? What are my optimum quantities? How can I provide more value to my customers?"

To ensure success in light of these questions, you must have the flexibility to adapt to any challenges in your business environment. That's where ACTION comes in.

The ACTION Distribution Series is a powerful, customizable business management tool designed to help distributors maximize both productivity and profitability.

ACTION distribution and financial management software are ideal for a diverse array of businesses including: electronics, industrial supplies, computer and software resale, medical equipment as well as retail Point of Sale.

- **Sales Order Processing:** You can maximize productivity and increase customer satisfaction by improving efficiency throughout the sales process. The Sales Order module puts vital customer and inventory information at your fingertips to keep your business operating smoothly and efficiently. With its extensive drill-down and drill-around capabilities, ACTION Sales Order lets you track a transaction, step-by-step, back to its original source. It also tracks inventory item availability, pricing, lots, serial numbers, quantity pricing, specific customer pricing, costs, and customer credit limits. You can even establish a wide range of item or customer-specific information at the sales order line, including shipping information, drop shipment requirements, commission, account numbers, vital order dates, sales tax, and trade discount percentages.

Sales Order Processing Features

- Quotation integration: One-step process lets your sales team create quotations and convert quotes to orders quickly and easily
 - Blanket sales orders: Saves time by eliminating need for repetitive order entry
 - Counter sales and cash register capabilities for Point of Sales (POS) environments
 - Format generator for invoices, credit notes, packing slips, sales orders, statements and labels
 - Links client product number to your inventory item number
 - Drop-ship management: Reduces carrying costs, increases revenue, speeds up delivery and provides "just in time" (JIT) capabilities
 - Sales statistics by month, quarter, year or last 3 years
 - Order import capabilities: From customer's P/O or from remote/mobile sales people
 - Displays product margins at order entry and invoicing
- **Purchase Order Processing:** The Purchase Order helps you save time and reduce administrative costs through more effective management of your purchasing process. Advanced matching features minimize costly errors when goods are received.

Purchase Order Processing Feature

- Auto generation of Purchase Orders from Sales orders
- Blanket Purchase Orders: Reduces carrying costs, improves product availability
- Automatic reordering
- Prints receipt labels with bar codes for inventory